The Big Picture

Even in tough economic times, our research continually shows that voters are willing to vote to increase funding for services that benefit kids. Why?





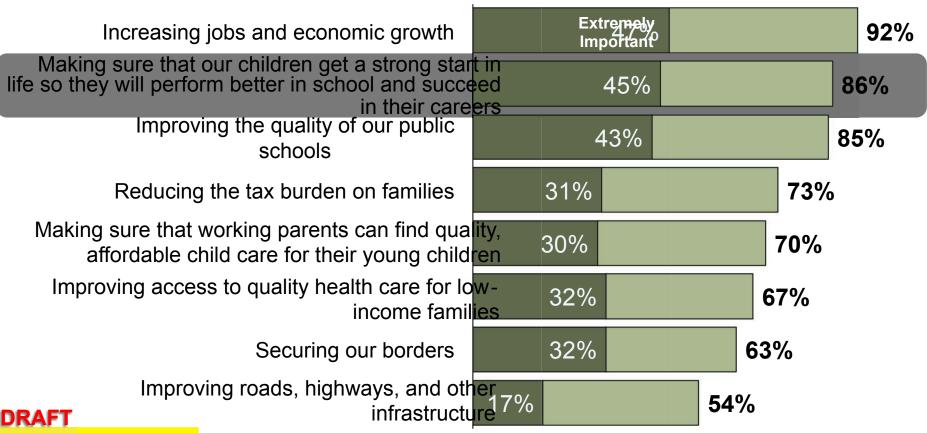


Voters rank helping kids as a more urgent priority than many other national issues.

Voters place children getting a strong start in life as one of the highest national priorities.

Now I'm going to read you some goals that people might have for our country right now, and I'd like you to rate how important you personally consider each goal to be - is it extremely important, very important, somewhat important or not that important to you.

Ranked By % Extremely/Very Important

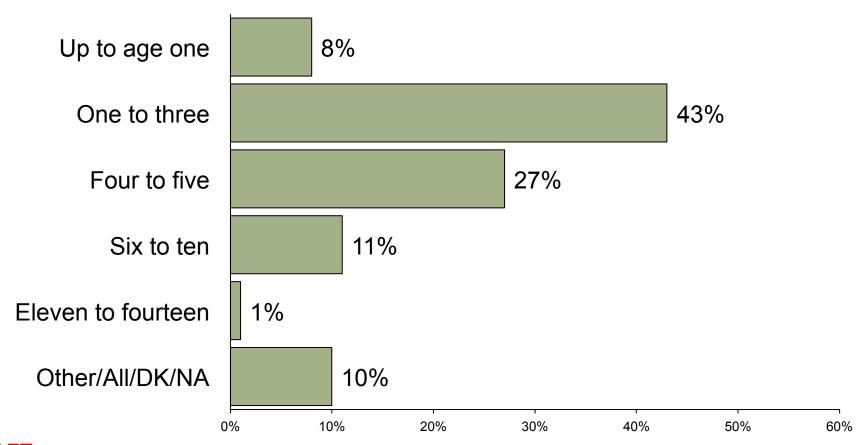




Voters appreciate the critical and lasting importance of helping kids while they are very young.

A plurality of voters views one to three as the most critical ages in a child's development.

What do you think is the most important age for developing a child's capacity to learn? Is it...



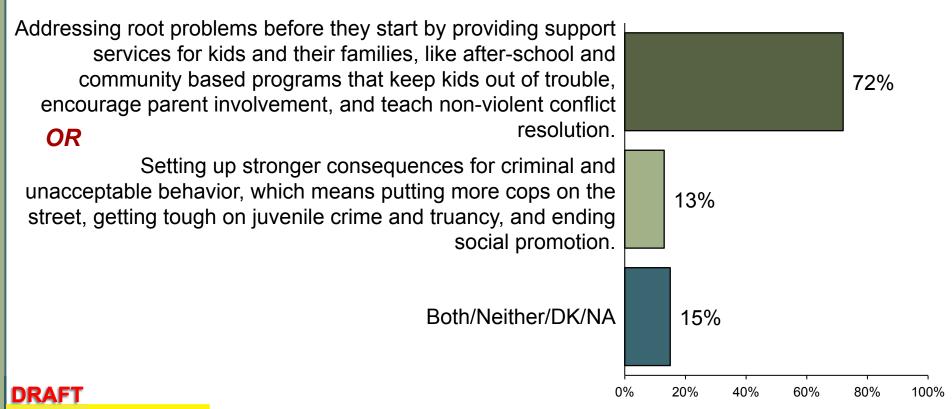


k, Maslin, Maullin, Metz & Associates - FM3
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2004 Arizona Voter Survey

Voters see addressing root problems early as the best way to keep kids out of trouble.

I am going to read you two statements that describe different approaches to addressing youth related problems. Please tell me which one you think is the <u>best</u> way to prevent kids from falling behind and dropping out of school or turning to gang violence and drug abuse.



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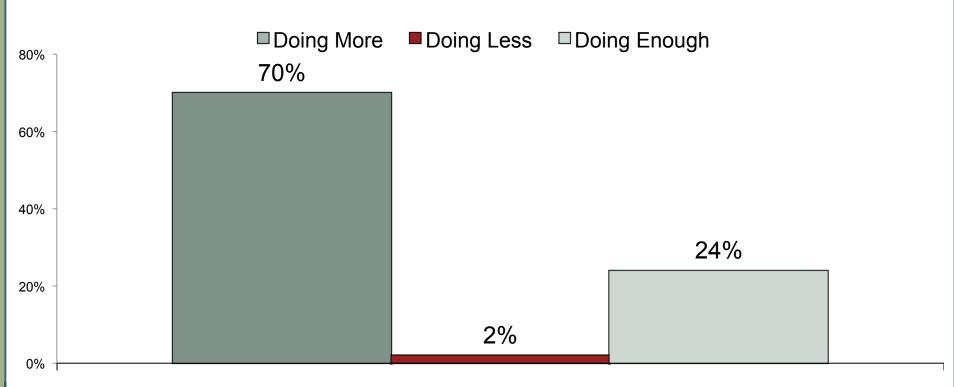
2008 City of Oakland Survey



Voters don't believe that we, as a society, are doing enough to help kids.

Overwhelmingly, voters say we should be doing *more* to ensure children start kindergarten ready to do their best – virtually no one says do *less*.

And when it comes to ensuring that children begin kindergarten with the knowledge and skills they need to do their best in school, do you think we should be doing more, doing less, or are doing enough?



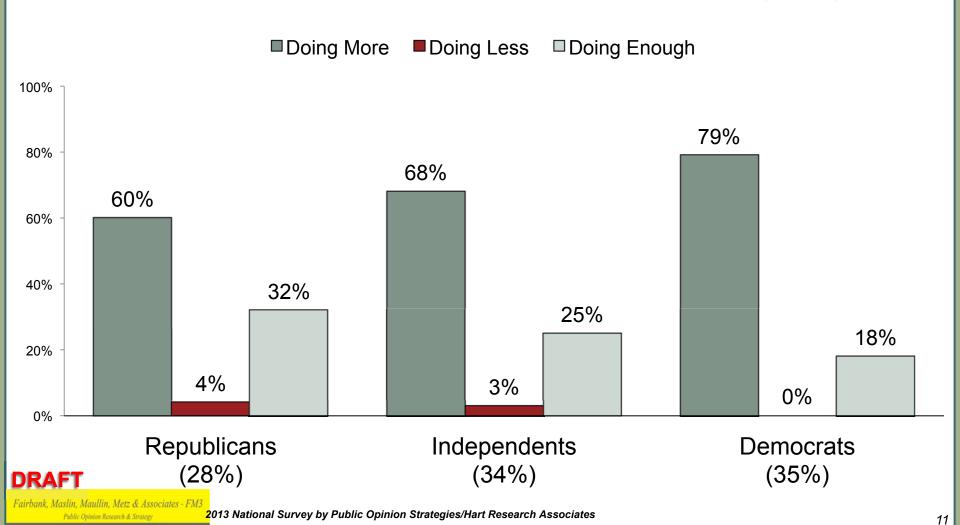




In our hyper-partisan time, kids are one issue that is non-partisan.

Voters across the political spectrum say that we should be doing more.

Start Kindergarten with Skills/Knowledge To Succeed By Party





Voters see investments in kids as helping *everyone* – not just individual kids and their families.

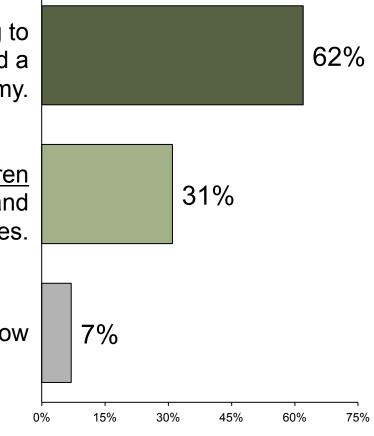
And three in five voters say these programs benefit *everyone*, not just the children who are enrolled and their families.

Pre-school programs benefit <u>everyone</u>, by leading to better-educated kids, lower crime rates, and a stronger economy.

OR

Pre-school programs primarily benefit the <u>children</u> who are enrolled in them, and their parents and families.

Both/Neither/Not sure/Don't know





Key Findings in Solano County



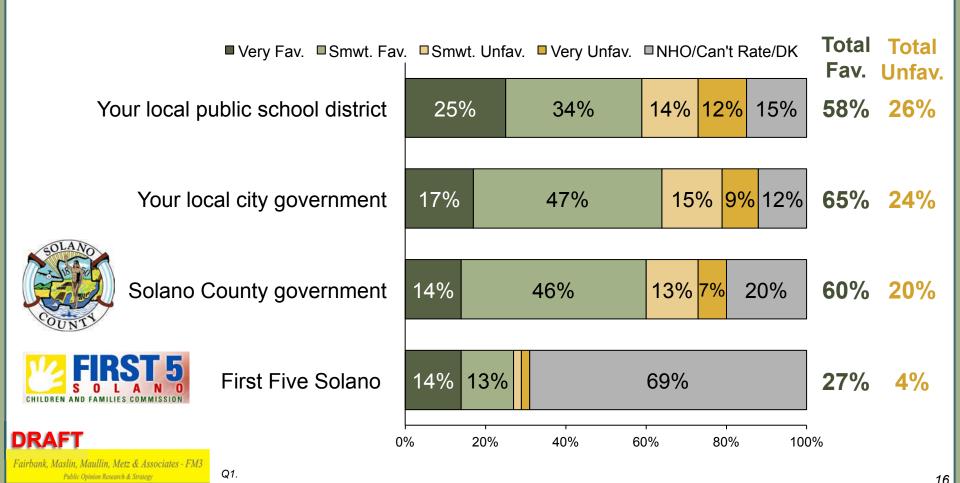
Methodology

- 600 telephone interviews with Solano County voters likely to cast ballots in November 2016
 - Interviews conducted September 23-28, 2014
 - Interviews on both landlines and cell phones
- Margin of sampling error of +/ 4.0%
- Some percentages may not sum to 100% due to rounding



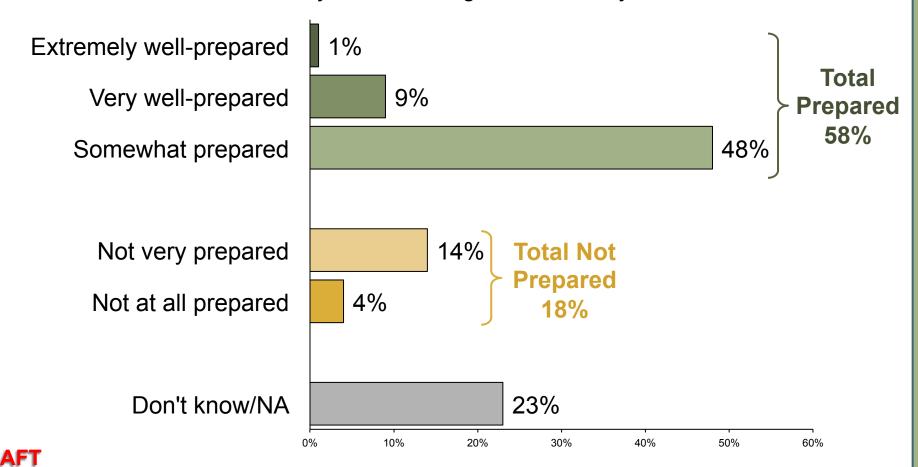
Attitudes toward local public agencies that help children and youth are favorable.

I am going to read you a list of names of some local institutions that are often in the public eye. Please tell me if your overall impression of that institution is favorable or unfavorable. If you don't recognize any of them, just say so.



Only ten percent believe the County's children are "very well-prepared" for Kindergarten.

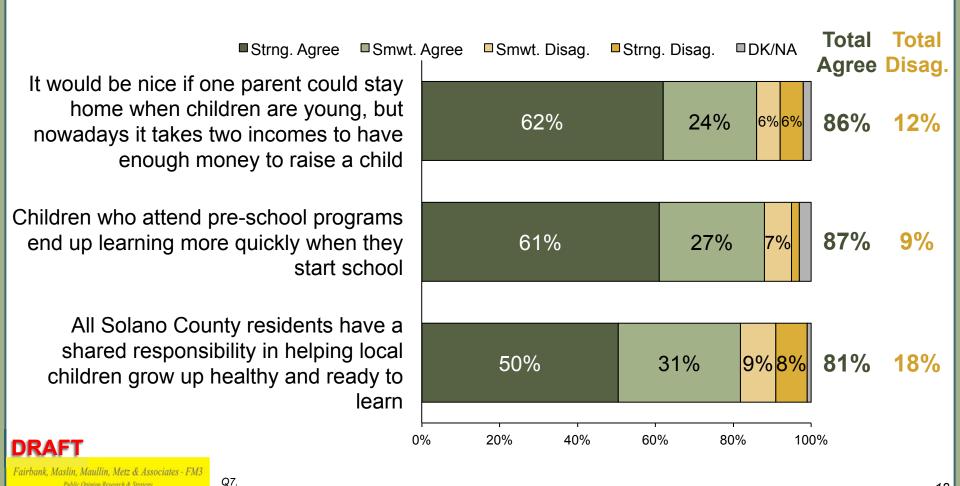
In general, how prepared do you think Solano County's children are for learning when they enter kindergarten: are they...



Q6.

Solano County voters feel a strong sense of collective responsibility for helping kids.

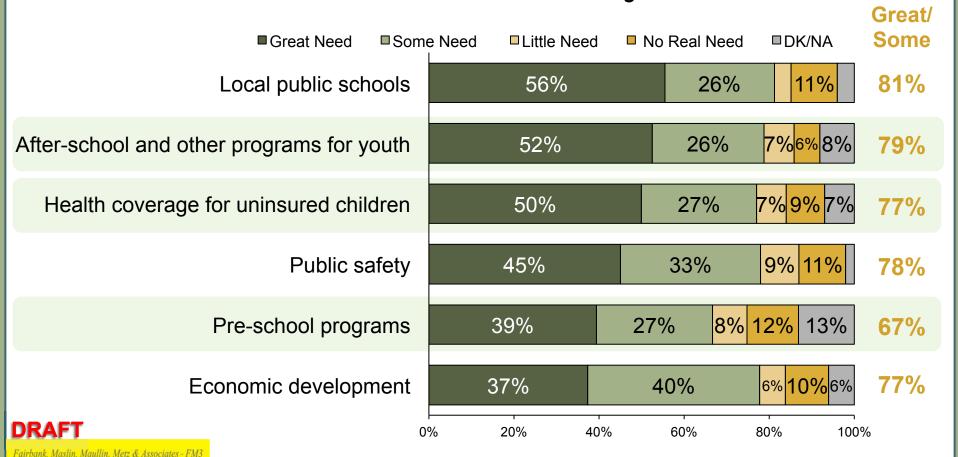
I am going to read you a series of statements. Please tell me whether you agree or disagree.



18

Voters see a substantial need for funding programs that benefit children and youth.

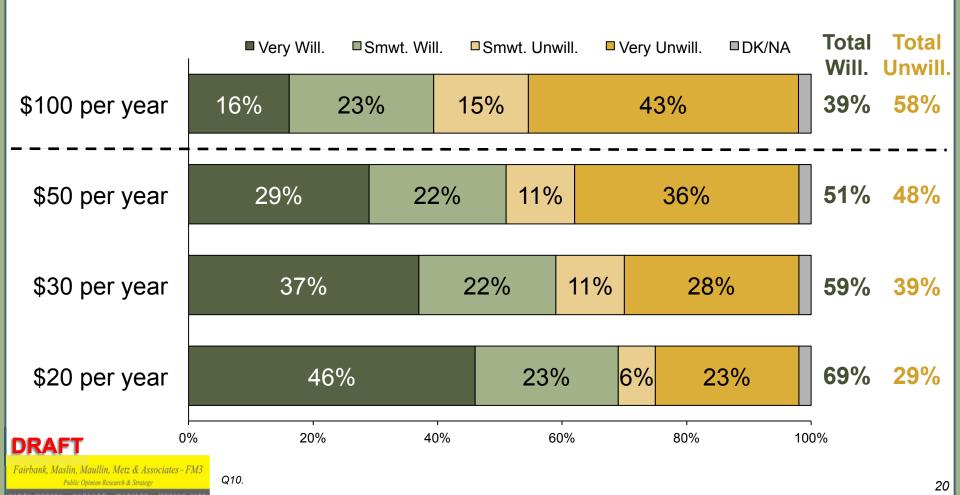
I am going to read a short list of public services in Solano County. Please tell me if you think there a great need for additional funding, some need, a little need or no real need for additional funding.



Q2. Split Sample

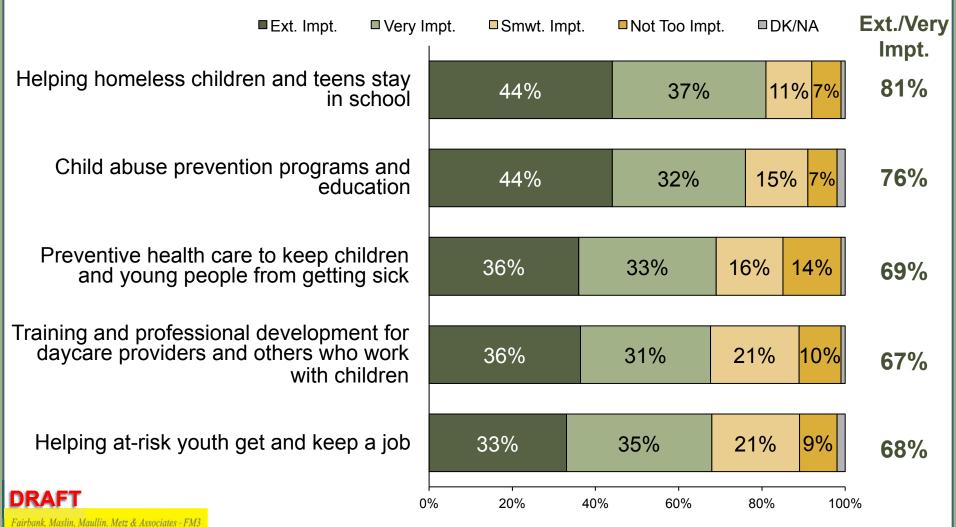
The tipping point for support seems to be right around \$50 per year.

Regardless of how the money were raised, would your household be willing to pay _____ in additional taxes to improve and expand access to children's services throughout Solano County?



Voters offer the strongest support for helping homeless youth and child abuse prevention.

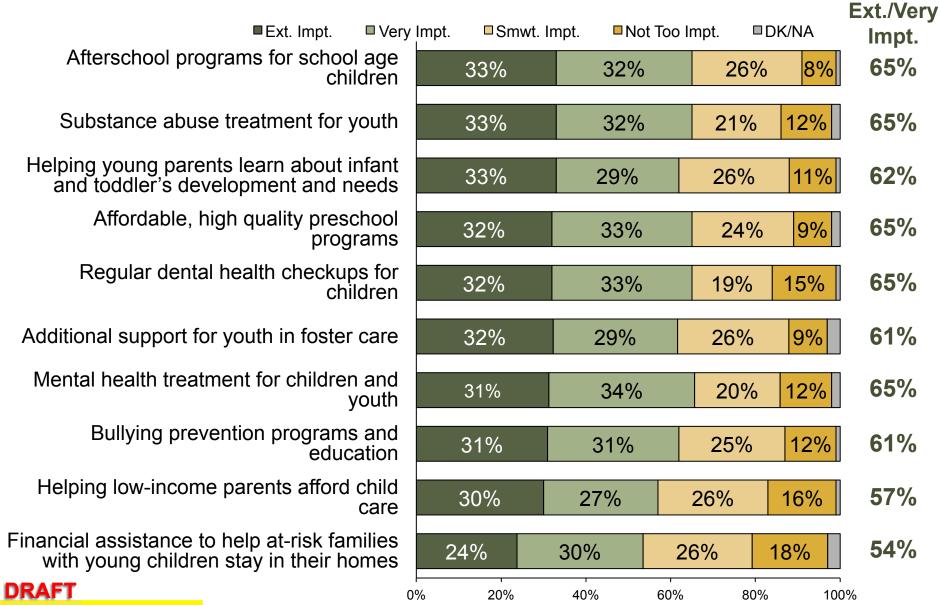
Ranking the Importance of Children's Services to be Funded



Public Opinion Research & Strategy

Q8. Split Sample

Majorities rate many other services as "very important."



8. I am going to read you a list of some of the specific items that might be funded by this measure. Please tell me how important it is to you that money from the measure be used to pay for that particular project—is it extremely important, very important, somewhat important or not too important? Split Sample

A message about supporting parental responsibility tests most strongly.

(PARENTS) The most important factor in helping kids succeed in school is getting their parents involved. That's why this measure requires parents to actively participate in their kids' education, from pre-school through graduation – by bringing kids to school on-time and ensuring they have excellent attendance; participating in school activities; and reading to kids at home.

59% 21% **80%**

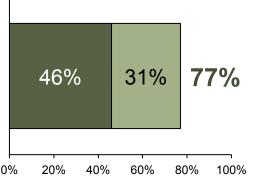
Smwt. Conv.

■ Very Conv.

^(BRAIN DEVELOPMENT) Research shows that a child's brain develops most dramatically during the first five years of life. This critical period is a window of opportunity to lay the foundation for all of the years that follow. By voting for this measure, we can help ensure that every child in Solano County has the health and education support they need to get off to a strong start.

51% 24% **75**%

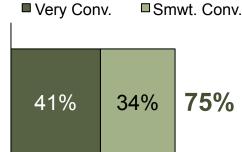
(SCHOOL READINESS) Voting "yes" on this measure will help to strengthen local schools. Increasing access to quality pre-school programs will help strengthen K-12 education. Studies show that kids who go to pre-school are better prepared to learn, more likely to read by the fourth grade and more likely to graduate and go on to college.



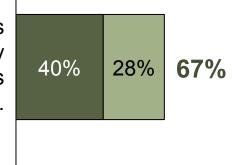


Messages about the broader benefits of the measure also score highly.

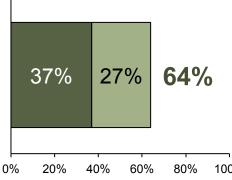
(BETTER FOR EVERYONE) It will be better for all of us who live in Solano County if we can support programs to make sure that every parent can meet their children's basic needs for food and shelter and that every child has the opportunity to succeed.



(CRIME) Studies show that quality preschool cuts crime by helping kids stay in school and stay out of trouble with crime, drugs and gangs. By helping Solano County kids get the right start in life, this measure helps keep kids on the right track and out of the criminal justice system.



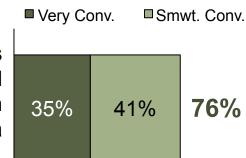
(INCREASING NEED) Since the recession in 2008, more Solano County children are living in poverty. In Solano County, nearly one in three households with children now qualifies for food stamps, and over 2,000 children are homeless. This measure will help to ensure that we can meet the needs of our most vulnerable residents.



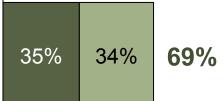


A message focused on economic benefits is generally the least compelling.

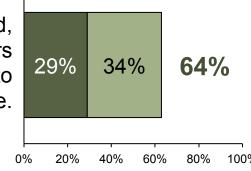
(HAND UP NOT HAND OUT) The programs for children that this measure will support – whether they are quality preschool, after-school programs, or efforts to help at-risk kids – provide the support children need to succeed so they can be self-reliant as adults. They provide a hand UP, not a hand out.



(ACCOUNTABILITY) This measure has strict accountability provisions, including citizens' oversight, annual independent audits and public reporting of all expenditures, to ensure that funds are spent efficiently and as promised to voters.



(JOBS/ECONOMY) Our local economy depends on having skilled, educated workers, and being a place where companies and workers want to locate. This measure will help us make the investments now to ensure that our economy will be strong into the future.





Demographic Profiles of Groups Disproportionately Likely to Support, Oppose, or be Swing Voters on Additional Investments in Kids

Consistent Supporters	Swing Voters	Consistent Opponents
Latinos	Ages 75+	Republican Men
Liberal Democrats	Republicans Ages 18-49	Republicans Ages 50+
Independents Ages 18-49	Use All/Mostly Landline	Conservative Republicans
Liberal	Conservative	Liberal/Moderate Republicans
Democratic Women	Conservative Republicans	Republicans
Liberal/Moderate Independents	Children Attend Public School	Conservative
African-Americans	Republican Men	Republicans Ages 18-49
Independent Women	Republicans	Conservative Independents
Women Ages 18-49	Moderate/Conservative Democrats	Men Ages 50+
BOS District 1	Ages 40-49	Republican Women
Ages 18-29	HH Income \$0-\$30,000	Have Adult Children
Ages 30-39	Children's Ages 5-10	Independents Ages 50+
Children Do Not Attend Pre-School/Pre-K	African-Americans	Ages 65-74
Voters of Color	Permanent Absentee Voters	HH Income \$120,000+
Interviewed on Cell Phone	All Other Cities	Men



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